



Programme

November 20th, 2017

Wood Pellet Workshop

Pellet Pricing, Risk Mitigation and Innovative Business Models

14:30 Welcome Coffee

Pellet Pricing & Risk Mitigation

- **Pellet Pricing and Risk Mitigation: Introduction of Concepts**
François Megret, Tradition Green
- **Domestic Pellet Price Index**
Christian Rakos, ProPellet Austria
- **Medium Scale & Industrial Pellet Price Index**
Tuomo Neuvonen, FOEX Indexes
- **Industrial Pellet Price Index**
Laura Tovey-Fall, Argus
- **Residential Wood Pellet Futures**
Vincent Roiron, Euronext
- **Industrial Wood Pellet Futures**
Robert Seehawer, EEX

Group Discussion

Innovative Business Models

- **Energy Service Company**
Pär Westborg, PEMCO
- **Pellet Trading Platform**
Vaidotas Jonutis, BALTPOOL
- **Innovative Vending Machine for Bulk Pellets**
Jérôme Peisson, PelletsDrive

Plenary Discussion

17:30 End of the Workshop