Your company offers bioenergy technologies and expertise!

Cross Border Bioenergy: a spring-board for your exports
Help SMEs to evaluate markets in Europe and support their decision making process to invest in other countries.

5 Market sectors
- Biogas
- Small scale heat
- DH
- CHP
- Biofuels

9 focussed countries + others
- Austria
- Germany
- Denmark
- Finland
- Hungary
- Italy
- Latvia
- Sweden
- Slovak Republic

Other EU27 by AEBIOM
HBCC (Slovenia + Romania), LATBIONRG (Estonia + Lithuania)

Sub-objectives:
- Help MS to achieve their RES targets
- Benchmark national renewable energy action plans
- Support flexibility mechanisms
Too many bioenergy companies depend on national/regional support schemes!

SMEs often do not have the capacity to explore markets abroad!

Difficult to get the right market information and find suitable business partners in many countries!

Market support policies need a business evaluation!

**Cross Border Bioenergy** is:

- helping companies to diversify abroad
- analysing market attractiveness in EU27 countries
- organising match making/B2B events
How do we reach that?

Cross Border Bioenergy methodology

Definition of criteria to define market attractiveness

Methodology and template for data collection

Date collection in each EU27 country

Online GIS and B2B platform

Wide dissemination to get companies using the project services
Expected results

• Five sector handbooks on investment requirements (criteria considered by companies as important in decision making process for market development) for the following sectors: biogas, small scale heating, district heating, CHP and biofuels for transportation.

• Five targeted market handbooks on market attractiveness containing the results of the evaluation for these sectors as well as useful statistics.

• A comprehensive online database and decision tool based on Geographic Information System (GIS) for the 5 sectors, as well as a Business-to-Business (B2B) platform.

• One large conference on European markets including a B2B-Forum for cooperation and match making.

• The project’s approach and findings will be presented to at least 2000 companies through different dissemination activities.
Get involved

Companies and market stakeholders are invited to:

- Be part of 5 Working Groups (biogas, small scale heating, district heating, CHP and biofuels)
- Participate in 5 market workshops
- Visit the interactive web site www.crossborderbioenergy.eu
- Participate in the European conference
- Engage in B2B activities
- Contact us, we can help you.
Partners and contact

Coordinator: AEBIOM

Eclareon - DE

DI Bioenergi - DK

BBE - DE

AIEL - IT

FINBIO - FI

Imperial College - UK

HBCC - HU

LATBIONRG - LV

SKBIOM - SK

SVEBIO - SE

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