Cross-border markets for the European bioenergy industry

Project Factsheet

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The objective of Cross Border Bioenergy is to help SMEs to evaluate bioenergy markets in Europe in view of cross-border investments, thereby making SMEs less dependent on fluctuating domestic market conditions and strengthening the whole bioenergy industry.

Five different bioenergy market sectors are considered:
1. Biogas for CHP and biomethane processing
2. Small-scale heat for private houses and single heat customers
3. Commercial biomass boilers for district heating
4. Solid biomass CHP technologies
5. Biofuels for transportation (biodiesel, bioethanol)

Methodology
For each of the 5 market sectors, criteria to define market attractiveness are defined by representative companies. A method is worked out to process these criteria and find appropriate indicators, and a comprehensive template is produced. This template is used to collect data in EU 27 countries through statistics, enquiries, support schemes, national action plans, etc.

Main project results
Five sector handbooks on investment requirements (criteria considered by companies as important in decision making process for market development) for the following sectors: biogas, small scale heating, district heating, CHP and biofuels for transportation. These criteria are worked out by 5 working groups made of minimum 10 companies each, and discussed during 5 workshops.

Five targeted market handbooks on market attractiveness containing the results of the evaluation for these sectors (biogas, small scale heating, district heating, CHP and biofuels) as well as useful statistics on available biomass potential, market shares and developments. Nine countries will be covered in depth (AT, DE, DK, FI, HU, IT, LV, SE, SK) while all other 18 EU countries will be covered with readily available information.

A comprehensive online database tool including a Geographic Information System (GIS) will be freely accessible for the 5 sectors of the bio energy industry. Market attractiveness will appear in a comprehensive way as well as framework conditions for investments and project cooperation in EU member states. A Business-to-Business (B2B) platform will be created.

One large conference on European markets, including a B2B-Forum for project cooperation and match making. This event will present the approach and results of the project. It aims at attracting at least 200 industry representatives from all over Europe.
Project Consortium
European Biomass Association (AEBIOM), eclareon Consultants, Imperial College for Science, Medicine and Technology, German BioEnergy Association (BBE), The Bioenergy Association of Finland (FINBIO), Swedish Bioenergy Association (SVEBIO), Hungarian Biomass Competence Center (HBCC), Slovak Bioenergy Association (SKBIOM), Latvian Bioenergy Association (LATBIONRG), Italian Agriforestry Energy Association (AIEL), Danish Bioenergy Association (DI Bioenergi), Austrian Biomass Association (ABA)

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